

Job Title: District Sales and Marketing Representative

Location: Across All Districts of Rwanda Company: Huuza Employment Agency Rwanda Ltd Application Deadline: [Insert Deadline]

About Huuza Employment Agency Rwanda Ltd

Huuza Employment Agency Rwanda Ltd is not just a recruitment agency—it's a missiondriven organization committed to solving Rwanda's employment challenges by connecting job seekers with reliable opportunities and providing businesses with trustworthy, timely candidates. Whether you're an undergraduate looking for your first professional experience, or an employer seeking skilled or unskilled workers for critical roles, Huuza is here to bridge the gap..

Challenges We Address for Job Seekers and Employers

At **Huuza Employment Agency**, we are committed to solving key challenges faced by both job seekers and employers:

- For Employers: We deliver trustworthy, pre-vetted candidates quickly and efficiently, enabling businesses to operate smoothly without disruptions. Our recruitment services are tailored to meet the specific needs of employers, ensuring the hiring process is streamlined and effective. Additionally, our replacement guarantee provides peace of mind—if a candidate does not meet expectations, we offer prompt replacements, minimizing any operational challenges for employers.
- For Job Seekers (Undergraduates, Unskilled, and Semi-Skilled Workers): We provide access to job opportunities that might be hard to find, offering guidance and training to prepare candidates for success. Whether it's undergraduates seeking experience or unskilled workers looking for stable roles, our recruitment process matches them with the right opportunities to help build their careers.

Position Overview

We are seeking proactive and results-driven **District Sales and Marketing Representatives** to represent **Huuza Employment Agency** across Rwanda's 30 districts. In this role, you will be responsible for driving Huuza's **employment solutions**, recruiting local talent, engaging with businesses to fulfill their staffing needs, and **addressing the employment challenges faced by**



undergraduates and other job seekers in your district. You will also ensure employers get **trustworthy candidates quickly and efficiently**, with access to Huuza's **replacement services** when necessary.

If you're passionate about making a positive impact in your district and are driven to meet sales targets, we want to hear from you!

Key Responsibilities

- **Candidate Recruitment**: Recruit and register job seekers across all sectors (unskilled, semi-skilled, and professional), focusing on undergraduates and those lacking access to employment opportunities. Identify job seekers who can thrive in roles such as housemaids, cleaners, security guards, construction workers, etc.
- Employer Engagement: Approach local businesses and organizations to promote Huuza's recruitment services, ensuring they understand the efficiency and trustworthiness of our candidate pool. Ensure all businesses are aware of our replacement guarantee in case of any staffing issues.
- Brand Promotion: Increase Huuza's visibility within your district by attending job fairs, organizing recruitment events, and leveraging digital and social media platforms. Promote the efficient and timely solutions Huuza offers to employers, emphasizing the unique value of our services.
- Market Research and Feedback: Stay updated on the local job market, identify gaps, and provide real-time feedback to Huuza's central office. Suggest improvements to our services based on local conditions and challenges.
- **Timely Reporting**: Submit regular reports on candidate registrations, employer engagement, job placements, and any challenges encountered. Ensure all activities align with Huuza's **operational goals** for efficient and effective job placement.

Qualifications and Requirements

- **Education**: Bachelor's degree in Sales, Marketing, Business, or related field. Experience in recruitment, HR, or community outreach is also highly valued.
- **Experience**: Previous experience in **sales**, **marketing**, or **recruitment** is preferred. Understanding the local job market and employment challenges in your district is a significant advantage.
- Skills:



- Strong **communication and negotiation skills** to engage employers and secure partnerships.
- Proven ability to recruit, motivate, and work closely with local talent across various sectors.
- Knowledge of digital marketing, social media, and community engagement strategies.

Additional Qualities: Ability to work independently, meets recruitment and sales targets, and manage time effectively in your district.

What We Offer

- **Competitive Salary & Performance-Based Commission**: We offer a base salary plus attractive bonuses tied to recruitment and sales performance.
- **Career Growth**: As part of a rapidly expanding company, you'll have opportunities to grow your career and take on additional responsibilities.
- **Support and Training**: Ongoing training and development to help you succeed in your role and meet targets.
- Flexible Work Schedule: Manage your time effectively while working within your district.

Why Huuza?

At **Huuza Employment Agency**, we are more than just a recruitment service—we are **building the future of Rwanda's workforce**. By connecting job seekers with employers and collaborating with schools and training centers, we are making a lasting impact on people's lives. Join us in **transforming communities through employment opportunities**.

How to Apply

If you are passionate about **sales**, **community engagement**, and **helping transform lives through employment**, we want to hear from you! Submit your **application to Huuza's application Link(....)** by **November 20, 2024**. Be sure to indicate the district you are applying for in the subject line (e.g., "Application for District Sales and Marketing Representative - Musanze").